

## FUTURE PLANS AND USE OF PROCEEDS

### FUTURE PLANS

Please see the section entitled “Business — Our Business Strategies” for a detailed description of our future plans.

### USE OF PROCEEDS

The net proceeds of the Global Offering we expect to receive (after deduction of underwriting fees and estimated expenses payable by us in relation to the Global Offering) are estimated to be approximately HK\$731.7 million, assuming an Offer Price of HK\$3.30 per Share, or HK\$1,046.9 million, assuming an Offer Price of HK\$4.60 per Share.

Assuming an Offer Price of HK\$3.95 per Offer Share, being the mid-point of the stated Offer Price range of HK\$3.30 to HK\$4.60 per Offer Share, the net proceeds of the Global Offering would be approximately HK\$889.3 million. We intend to use the net proceeds to us from the Global Offering as follows:

- approximately 60% of net proceeds to us (approximately HK\$533.6 million) for acquisition of regional property management companies. Please see the section entitled “Business — Our Property Management Services — Selection Process of Target Communities for Expanding our Property Management Services — External acquisitions of property management companies.” As of the Latest Practicable Date, we had not identified any particular acquisition target;
- approximately 20% of net proceeds to us (approximately HK\$177.9 million) to purchase hardware equipment used for upgrading the communities under our engineering services business segment. Please see the section entitled “Business — Our Engineering Services — Equipment Leasing”;
- approximately 10% of net proceeds to us (approximately HK\$88.9 million) to fund the sales and marketing activities and investment of information technology software to further develop our community leasing, sales and other services platform. Please see the section entitled “Business — Research and Development”; and
- approximately 10% of net proceeds to us (approximately HK\$88.9 million) for working capital and general corporate purposes.

If the Offer Price is finally determined not at the midpoint of the stated Offer Price, the net proceeds from the Global Offering for each use set out above will be increased or reduced, as the case may be, on a pro-rata basis.